Office of the Superintendent of Schools MONTGOMERY COUNTY PUBLIC SCHOOLS Rockville, Maryland

March 19, 2024

APPROVED BY BOARD

MEMORANDUM

To:

Members of the Board of Education

From:

Monique T. Felder, Interim Superintendent of Schools up Julie

Subject:

Division of Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that the Board rescind the award to SS&C Technologies, Inc., Windsor, Connecticut, under RFP No. 4949.1, Benefit Carrier Enrollment Data Exchange Solution, and that RFP No. 4949.1 be rejected as another procurement vehicle is available to fulfill the needs of Montgomery County Public Schools for a benefit carrier enrollment data exchange solution; and now therefore be it

Resolved, That having been duly advertised, the following contracts be awarded to the most responsive and responsible bidders or offerors meeting specifications as follows:

CWA-102-

Custodial Cleaning and Restroom Products

22-003

Responsible Offices: Office of District Operations—Department

of Materials Management

Description: Bridge contract through Baltimore County Public Schools for the purchase of trash bags stocked in the warehouse,

and compactor bags for the large containers.

Awardee:

Calico Packaging, LLC, Laurel, Maryland

\$450,000

JBO-703-19

Field Trip Transportation Services

Responsible Office: Office of District Operations—Department of

Materials Management

Description: This is a supplement to the bridge contract through Baltimore County Public Schools, to add a vendor to the list of awarded vendors that provide safe and reliable transportation

services for students on field trips.

Awardee:

Atlantic Coast Charters, Inc., Linthicum, Maryland

PQCBC1819 Pre-Qualification of Coach Bus Vendors/Contractors

Description: This is a new bridge contract through Charles County Public Schools to add to the list of pre-qualified Coach bus contractors.

Awardee:

Adventures By Dawn, LLC, Accokeek, Maryland

\$0

013020-SKI Vehicle Lifts—Extension

Responsible Office: Office of District Operations—Department of

Transportation

Description: This is a bridge contract through Sourcewell for fleet

services, parts, and equipment.

Awardee:

Stertil-Koni USA, Inc., Stevensville, Maryland

\$115,000

1201.1 La Cultura Cura and Transformational Learning—Extension

Responsible Offices: Office of School Support and

Well-Being—Office of Well-Being, Learning, and Achievement Description: This is an extension of the contract to provide to educators three additional professional development sessions during the fall of Fiscal Year 25 to support their work with students in a trauma-informed manner.

Awardee: (See note on page 13)

National Compadres Network, Inc., * San Jose, California

\$90,000

120122 Unified Communication and Contact Center Solutions

Responsible Office: Office of Strategic Initiatives—Department of

Infrastructure and Operations

Description: This is a new annual contract through Sourcewell for

the purchase and service of Mitel phone equipment.

Awardee:

Mitel Business Systems, Inc., Meza, Arizona

\$850,000

18CM-174 Classroom Materials

Responsible Office: Office of District Operations—Department of

Materials Management

Description: This is a bridge contract through Anne Arundel County Public Schools for the percentage off of catalog pricing for

classroom materials used by all schools.

Awardee:

Nasco Education LLC., Fort Atkinson, Wisconsin

\$700,000

210902 Classroom and Teaching Aids Goods and Services—Extension

Responsible Office: Office of Curriculum and Instructional

Programs—Department of Pre-K-12 Curriculum

Description: This is a bridge contract through TIPS USA with Lego Brand Retail, Inc. The contract supplies Lego kits for student use in the MCPS Science, Technology, Engineering and Mathematics programs.

Awardee:

LEGO Brand Retail, Inc., dba LEGO Education US,

Enfield, Connecticut,

Local Affiliate: Severna Park, Maryland

\$500,000

23T2 Vehicle Body Repair—Extension

Responsible Office: Office of District Operations—Department of

Transportation

Description: This is an annual bridge contract through Frederick County Public Schools for vehicle body repair services for Montgomery County Public Schools (MCPS) owned vehicles.

Awardees:

Central Maryland International Trucks, LLC, Baltimore, Maryland,

Local Affiliate: Frederick, Maryland

Mark's Equipment Service, Inc., Frederick, Maryland

Total

\$250,000

4005.9 Woodwind and Brass Instrument Repairs—Extension

Responsible Office: Office of Curriculum and Instructional

Programs—Department of Pre-K-12 Curriculum

Description: This is an extension of the annual contract for repair and maintenance of MCPS owned instruments used in band programs.

Awardees:

Guitar Center Stores, Inc., Frederick, Maryland

Steven O. Loeb-L&L Music Wind Shop, Gaithersburg, Maryland

Total

\$80,000

4058.8 Office Furniture—Extension

Responsible Office: Office of District Operations—Department of

Materials Management

Description: This is a request for an extension of the annual contract for the purchase of office furniture in MCPS schools and

offices.

Awardees: (See note on page 13)

American Design Associates, Inc., Towson, Maryland Douron, Inc. *Baltimore, Maryland

\$400,000 \$495,000

\$95,000

Total

4065.14 Ceramic Supplies—Extension

Responsible Office: Office of District Operations—Department of

Materials Management

Description: Extension of the annual contract for the purchase of

ceramic supplies stocked in the Department of Materials

Management warehouse.

Awardees: (See note on page 13)

Clayworks Supplies, Inc., Baltimore, Maryland DGS Educational Products, *Delray Beach, Florida

School Specialty, Inc., Appleton, Wisconsin,

Local Affiliate: Gaithersburg, Maryland

Total

4120.8 Science Lab Tables—Extension

Responsible Office: Office of District Operations—Department of

Materials Management

Description: Request for the annual contract extension for the furnishing, delivery, and installation of science lab tables to MCPS

middle and high school science labs.

Awardee:

Diversified Educational Systems, Inc., Middleburg, Virginia

\$220,000

\$135,509

4166.1 Professional Development Management System

> Responsible Office: Office of Strategic Initiatives—Department of Business Information Services and the Department of Student and

Data Systems

Description: This is a request to amend the contract, through a realignment of funds, for the contractor to perform integrations of the Professional Development Online (PDO) and the Tier I and Tier II Development in the Human Capital Management system.

Awardee:

PowerSchool Group LLC, Folsum, California

\$89,975

4314.1 Substitute Employee Management System Upgrade
Responsible Offices: Office of Strategic Initiatives—Department of
Business Information Services
Description: This is a request to amend the contract, through a

Description: This is a request to amend the contract, through a realignment of funds, for the contractor to integrate our substitute management system for time and leave into the Human Capital Management system.

Awardee:

Power School Group, LLC, Folsom, California

\$39,840

4366.3 GIVE BACKpack Program—Extension

Responsible Office: Office of the Chief of Staff—Department of

Partnerships

Description: This is a request to exercise an extension of the contract to provide students in need with backpacks prefilled with school supplies.

Awardee: (See note on page 13)
Campus Survival Kits, LLC *Chantilly, Virginia

\$250,000

4379.1 Programs and Services with Strathmore Hall
Responsible Offices: Office of the Chief Academic
Officer—Office of Curriculum and Instructional Programs
Description: This is a request to award a contract for services for

the purpose of identifying, strengthening, and building upon existing art assets.

Awardee:

Strathmore Hall Foundations, Inc., Bethesda, Maryland

\$136,655

4397.1 DAR Constitution Hall for Graduation Ceremonies
Responsible Offices: Office of School Support and

Well-Being—Office of Well-Being, Learning, and Achievement Description: This is a renewal of the annual contract for graduation ceremonies for eight high schools.

Awardee:

National Society Daughters of the American Revolution, Washington, D.C.

\$31,300

4400003819 Operation and Maintenance of Waste Water Treatment

Facilities—Extension

Responsible Office: Office of Facilities Management—Division of

Sustainability and Compliance

Description: This is an extension of the bridge contract through Howard County Government to provide services to the waste water treatment plants at Darnestown Elementary School and Monocacy

Elementary School.

Awardee:

Professional Startup & Operating Services, Inc., Forest Hill,

Maryland

\$200,000

4430.1 Next Generation of Web Content Management System

(WCMS)—Extension

Responsible Office: Office of Communications—Department of

Communications

Description: This is a request to extend the annual contract for the cost of digital cloud environment and licensure fees for WCMS.

Awardee:

Optimizely North America, Inc., New York, New York

\$391,000

4508.1 English Learner Portal

Responsible Offices: Office of the Chief Academic

Officer—Office of Special Education

Description: This is a request for additional funds under the current

contract. The contract is funded through the Reducing

Overidentification in Special Education (ROSE) grant to reduce the overidentification of Hispanic/Latino emergent multilingual learner students with intellectual disabilities. The added funds will provide on-site professional learning, and online workshops to an additional

12 educators.

Awardee:

English Learner Portal, LLC, Pasadena, Maryland

\$60,000

4599.4 Vertical File Cabinets—Extension

Responsible Office: Office of District Operations—Department of

Materials Management

Description: This is a request to extend the annual contract for the

purchase of vertical file cabinets for schools and offices.

Awardee: (See note on page 13)

Douron, Inc., *Baltimore, Maryland

\$200,000

4741.1 MCPS Graduation for 24 High School Sites—Logistics—Extension Responsible Offices: Office of School Support and Well-Being—Office of Well-Being, Learning, and Achievement Description: This is a request to extend the annual contract for the stage, tents, and chairs for outdoor commencement ceremonies at Montgomery Blair and Damascus high schools.

Awardees:

Allied Rentals, Inc., Beltsville, Maryland Applied Acoustical Sciences, dba Event Tech., Curtis Bay, Maryland Total

\$45,000

4742.1 27 Graduation Ceremonies at 25 Sites—Sound

Reinforcement—Extension

Responsible Offices: Office of School Support and

Well-Being—Office of Well-Being, Learning, and Achievement Description: This is a request to extend the annual contract for the sound reinforcement for outdoor commencement ceremonies at Montgomery Blair and Damascus high schools.

Awardee:

Maryland Sound International Holding Co., LLC, Baltimore, Maryland

\$15,000

4899.1 University of Maryland, Baltimore County (UMBC) for Graduation

Ceremonies

Responsible Offices: Office of School Support and

Well-Being—Office of Well-Being, Learning, and Achievement Description: Annual contract renewal with UMBC for graduation ceremonies for 14 MCPS high schools.

Awardee:

University of Maryland, Baltimore County, Baltimore, Maryland

\$279,552

4903.1 Antiracist and Culturally Responsive Coaching for Principal

Supervisors

Responsible Office: Office of Strategic Initiatives—Districtwide

Professional Learning

Description: This is a new contract to provide professional coaching and training to MCPS staff in areas of change theory and adult learning for leaders in education.

Awardee: (See note on page 13)

The Executive Learning Lab, LLC, *Atlanta, Georgia

\$213,800

4918.1 Interages Tutoring and Mentoring Services—Extension
Responsible Offices: Office of the Chief Academic
Officer—Office of Curriculum and Instructional Programs
Description: Request to extend the contract to provide tutoring and mentoring services to MCPS students.

Awardees:

Jewish Council for the Aging of Greater Washington, Inc., Rockville, Maryland Department of Health and Human Services, Rockville, Maryland Total

\$100,000

4923.1 Enterprise Resource Planning Software and Implementation Services

Responsible Offices: Office of Strategic Initiatives—Office of Curriculum and Instructional Programs

Description: This is a request amend the contracts to provide additional services, through the realignment of funds, for Oracle Guided Learning and Oracle University Learning, which provides in-application guidance to support implementation, end-user adoption, training, and for the implementation and management of all services for sending and receiving secured benefits data in the Human Capital Management system.

Awardees:

Oracle America Inc., Redwood Shores, California	\$181,073
Applications Software Technology, LLC, Naperville, Illinois	\$ 70,000
Total	\$251,073

Differentiation and Scaffolding for Emergent Multilingual Learners in Mathematics, Science and Social Studies, Grades 9–12
Responsible Offices: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs
Description: This is a new contract for the use of a research-based, K–12 English language development digital platform that significantly impacts outcomes for all students, especially emergent multilingual learners, across content areas.

Awardee:

Speak Agent, Rockville, Maryland

\$180,000

4977.2 Antiracist and Culturally Responsive Coaching for Learning and

Achievement Specialists, Equity Specialists, and Staff

Development Teachers

Responsible Office: Office of Strategic Initiatives—Districtwide

Professional Learning

Description: This is a new contract to provide MCPS staff with professional coaching in antiracist equity training for leaders in

education.

Awardees: (See note on page 13)

David E. Kirkland dba forwardED, LLC, *New York, New York

\$247,500

4996.1 Hispanic/Latino Emergent Multilingual Learners (EML) Reducing

Overidentification in Special Education (ROSE) Grant

Responsible Offices: Office of the Chief Academic Officer—Office

of Special Education

Description: This is a new contract, funded through the ROSE grant, to develop a systemic multi-tiered system of supports (MTSS) process guide to aid in the reduction of overidentification of Hispanic/Latino EMLs as students with intellectual disabilities.

Awardees: (See note on page 13)

Ortiz, Dyna & Associates LLC, Locust Valley, New York \$43,000
Hermelinda Cavazos dba ELLAS Consulting LLC, *Austin, Texas \$92,000
Total \$135,000

670-22 Uniforms and Accessories

Responsible Office: Office of Finance—School and Financial

Operations Team

Description: This is a bridge contract through BuyBoard for the

purchase of replacement band uniforms for students at

Thomas S. Wootton and the Richard Montgomery high schools.

Awardee: (See note on page 13)

Stanbury Uniforms, Inc., *Brookfield, Massachusetts

\$76,946

8011.1 Salt Utilization Agreement

Responsible Office: Office of Facilities Management-Division of

Maintenance and Operations

Description: This is a new bridge contract through the Maryland State Highway Administration for the purchase of emergency road salt. This is a supplement to the Montgomery County contract.

Awardee:

Maryland State Highway Administration, Baltimore, Maryland

\$105,000

Strategic Redesign and Sustainable Transformation Planning and Support

Responsible Office: Office of the Chief Operating Officer Description: This is a contract to implement the pilot program under Phase II (A) of the district's school staffing and funding model redesign.

Awardee:

Education Resource Strategies, Inc., Watertown, Massachusetts

\$100,000

9057.10 Baseball Supplies and Equipment—Extension

Responsible Office: Office of School Support and

Well-Being—Department of Athletics

Description: This is a request to extend the contract for the purchase of baseball supplies and equipment. The cost of raw materials and supply chain challenges have caused a noticeable price increase.

Awardees:

Pyramid Paper Company, Tampa, Florida	\$62,000
Varsity Brands Holding, Co., Inc., Dallas, Texas	\$35,000
Total	\$97,000

9058.12 Basketball Supplies and Equipment—Extension

Responsible Office: Office of School Support and

Well-Being—Department of Athletics

Description: This is a request to extend the contract for the purchase of basketball supplies and equipment used by physical education departments and Athletics for instruction, practice, and competition.

Awardees:

All American Sports Corp., North Ridgeville, Ohio Pyramid Paper Company, Inc., Tampa, Florida Total

\$95,000

9069.12 Softball Supplies and Equipment—Extension

Responsible Office: Office of School Support and

Well-Being—Department of Athletics

Description: This is a request to extend the contract for the purchase of softball equipment and supplies used by physical education departments and Athletics for instruction, practice, and competition.

Awardee:

Pyramid Paper Company, Inc., Tampa, Florida

\$97,000

9142.2 Large Commercial Kitchen Equipment—Extension

Responsible Office: Office of District Operations—Department of Materials Management—Division of Food and Nutrition Services Description: This is a request to extend the contract to purchase large commercial kitchen equipment.

Awardee:

11400, Inc., Lancaster, Pennsylvania

\$980,000

9186.19 Asbestos Abatement Contractor's Pre-Qualification

Responsible Office: Office of Facilities Management—Division of

Sustainability and Compliance

Description: This award is to pre-qualify multiple asbestos contractors for various projects across the district as needed.

Awardees: (See note on page 13)

A & I Inc., Rosedale, Maryland

ACM Services, Inc., Rockville, Maryland

Asbestos Specialists, Inc., Elkridge, Maryland

Atmost Solutions, Inc., *Washington, D.C.

Baka Kasule/Atlas Envirocare and Abatement Services, LLC*

Silver Spring, Maryland

Barco Enterprises, Inc., *White Marsh, Maryland

CCAPS Construction LLC, *Baltimore, Maryland

Goel Services, Inc., * Landover, Maryland

Inspection Experts, Inc., *Columbia, Maryland

Matos Builders, LLC, *Baltimore, Maryland

Progress Environmental, LLC, Capitol Heights, Maryland

Retro Environmental, LLC, Eldersburg, Maryland

SanDow Construction, Inc., *Bladensburg, Maryland

Total Environmental Concepts, Inc., Laurel, Maryland

Waco, Inc., Sandston, Virginia

Total \$500,000

9203.11 Custom Science Kits

Responsible Office: Office of District Operations—Department of

Materials Management

Description: This is a request for additional funds to purchase items

for the Taylor Science Center to create custom science kits.

Awardee: (See note on page 13)

Sempco, Inc., *Nashua, New Hampshire

\$150,000

9215.2 Athletic Field Maintenance—Artificial Turf at Various

Locations—Extension

Responsible Office: Office of Well-Being, Learning, and

Achievement—Department of Athletics

Description: This is a request to extend the contract that provides

artificial turf maintenance and repairs.

Awardee:

Gold Standard Consulting, LLC, Exton, Pennsylvania

\$200,000

\$52,800

9463.1 Commercial Kitchen Equipment Repair Parts—Extension

Responsible Office: Office of Facilities Management—Division of

Maintenance and Operations

Description: This is a request to extend the contract for the purchase and delivery of commercial kitchen equipment repair

parts.

Awardees:

Parts Town, LLC, Addison, Illinois

The Electric Motor Repair Company, Rosedale, Maryland

Total

9620.6 Replacement of Acoustical Suspended Ceiling Systems and Related

Lighting at Various Locations

Responsible Office: Office of Facilities Management—Division of

Design and Construction

Description: This is the new annual contract for the replacement of

acoustical suspended ceiling and related lighting systems.

Awardees: (See note on page 13)

Delta General Services, Inc., *Gaithersburg, Maryland

Hunt Consulting, LLC *Laurel Maryland

Unisource Services LLC, *Spencerville, Maryland

Total

9770.1 Portable Restroom Trailer Rental for Bus Depots

Responsible Office: Office of District Operations—Department of

Transportation

Description: This is for the purchase of a portable restroom trailer at the Randolph Depot for employees until a permanent solution

can be developed.

Awardee:

Gotugo LLC, Glen Burnie, Maryland

\$62,696

\$950,000

\$10,217,646

TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE

*Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MTF:MBH:RR:amd

Attachment

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
CWA-102-22- 003	Custodial Cleaning and Restroom Products	Bridge cont	ract through	1 Baltimore	Bridge contract through Baltimore County Public Schools	lic Schools	
JBO-703-19	Field Trip Transportation Services	Bridge cont	ract through	1 Baltimore	Bridge contract through Baltimore County Public Schools	lic Schools	
PQCBC1819	Pre-Qualification of Coach Bus Vendors/Contractors	Bridge con	ract through	Charles C	Bridge contract through Charles County Public Schools	Schools	
013020-SKI	Vehicle Lifts—Extension	Bridge cont	Bridge contract through Sourcewell	1 Sourcewe	_		
1201.1	La Cultura Cura and Transformational Learning—Extension				N/A		
120122	Unified Communication and Contact Center Solutions	Bridge con	Bridge contract through Sourcewell	1 Sourcewe			
18CM-174	Classroom Materials	Bridge con	ract through	1 Anne Aru	Bridge contract through Anne Arundel County Public Schools	Public Scho	ols
210902	Classroom and Teaching Aids Goods and Services—Extension	Bridge cont	Bridge contract through TIPS USA	TIPS USA			
23T2	Vehicle Body Repair—Extension	Bridge con	ract through	1 Frederick	Bridge contract through Frederick County Public Schools	ic Schools	
4005.9	Woodwind and Brass Instrument Repairs—Extension	7	-	3	0	2	0
4058.8	Office Furniture—Extension	10	5	3	1	2	1
4065.14	Ceramic Supplies—Extension	15	-	4	-	3	-
4120.8	Science Lab Tables—Extension	10	4	-	0	-	0
4166.1	Professional Development Management System				N/A		
4314.1	Substitute Employee Management System Upgrade				N/A		

		No. of	No. MFD	Total No.	Total No. of MFD	Total No.	
BID No.	BID NAME	Vendors Mailed	Vendors Mailed	of Bids Received	Bids Received	of Bids Awarded	Total No. of MFD Contracts Awarded
4366.3	GIVE BACKpack Program—Extension	32	5	4	2	1	1
4379.1	Programs and Services with Strathmore Hall				N/A		
4397.1	DAR Constitution Hall for Graduation Ceremonies				N/A		
4400003819	Operation and Maintenance of Waste Water Treatment Facilities—Extension	Bridge con	tract throug	h Howard C	Bridge contract through Howard County Government	rnment	
4430.1	Next Generation of Web Content Management System (WCMS)—Extension	5	0	5	0	1	0
4508.1	English Learner Portal				N/A		
4599.4	Vertical File Cabinets—Extension	11	5	1	1	1	1
4741.1	MCPS Graduation for 24 High School Sites - Logistics—Extension	5	1	5	1	2	0
4742.1	27 Graduation Ceremonies at 25 Sites - Sound Reinforcement—Extension	12	0	4	0	1	0
4899.1	UMBC for Graduation Ceremonies				N/A		
4903.1	Antiracist and Culturally Responsive Coaching for Principal Supervisors	171	27	10	4	1	1
4918.1	Interages Tutoring and Mentoring Services—Extension				N/A		
4923.1	Enterprise Resource Planning Software and Implementation Services				N/A		
4974.1	Differentiation and Scaffolding for Emergent Multilingual Learners in Mathematics, Science and Social Studies, Grades 9-12	179	26	3	1	1	0

		No of	No MED	Total No	Total No.	Total Mo	
		Vendors	Vendors	of Bids	Bids	of Bids	Total No. of MFD
BID No.	BID NAME	Mailed	Mailed	Received	Received	Awarded	Contracts Awarded
4977.2	Antiracist and Culturally Responsive Coaching for Learning and Achievement Specialists, Equity Specialists, and Staff Development Teachers	171	27	7	9	1	1
4996.1	Hispanic/Latino Emergent Multilingual Learners (EML) - Rose Grant				N/A		
670-22	Uniforms and Accessories	Bridge con	tract through	h BuyBoard	Bridge contract through BuyBoard Contract 670-22	70-22	
8011.1	Salt Utilization Agreement	Bridge con	tract throug	h the Maryl	and State Hi	Bridge contract through the Maryland State Highway Administration	nistration
0142.1	Strategic Redesign and Sustainable Transformation				Y.I.X		
8143.1	Flanning and Support				N/A		
9057.10	Baseball Supplies and Equipment—Extension	14	0	3	0	2	0
9058.12	Basketball Supplies and Equipment—Extension	16	0	5	0	2	0
9069.12	Softball Supplies and Equipment—Extension	12	0	5	0	1	0
9142.2	Large Commercial Kitchen Equipment—Extension	91	3	2	0	1	0
9186.19	Asbestos Abatement Contractor's Pre-Qualification	25	8	15	8	15	8
9203.11	Custom Science Kits	27	4	2	1	1	1
9215.2	Athletic Field Maintenance - Artificial Turf at Various Locations—Extension	5	0	5	0	1	0
9463.1	Commercial Kitchen Equipment Repair Parts—Extension	8	1	2	0	2	0
9620.6	Replacement of Acoustical Suspended Ceiling Systems and Related Lighting at Various Locations	26	19	7	7	3	3
9770.1	Portable Restroom Trailer Rental for Bus Depots				N/A		